



*The 4th Generation left to right in pickup truck: Mike's son Brandon, son Marc and son Alex.
The 3rd Generation standing from left to right: Mike Jones, Julie Burckhardt, Tom Burckhardt (Julie's husband) and Jean Bergan.*

ARCHWAY COOLING AND HEATING: THE RIGHT WAY FOR 50 YEARS

Celebrating almost 50 years in business, Archway Cooling and Heating was so named after the majestic Gateway Arch that had been recently completed on the banks of the Mississippi River. Mel Southerland, a skilled cooling and heating serviceman, was working at the time as a sheet metal worker when he decided the time was right to start his own business in 1969.

Soon thereafter, Southerland's stepson, Bob Jones, along with Bob's wife, Margaret, joined the company in 1971 and helped turn it into the business it is today: A family-owned and operated company with a fully staffed, and stocked service department providing 24-hour service by NATE-certified technicians.

Keeping it all in the family, three of the five Jones children are maintaining the business and "Dad" (Bob Jones) stops by every day for lunch. His son Mike is Operations Manager, daughter Julie Burckhardt is Office Manager and daughter Jean Bergan is Service Manager. And currently, they are training the fourth generation!

As they reminisced on a particularly cool July morning, they remembered the first location in Belleville was at North Illinois and A streets - that area is now a part of Renner Funeral Home. They moved their business to what was once their home in the historic area of downtown Belleville. "We would be sitting in this very same place and the phone would constantly ring through dinner and into the night - we have always been 24-hour service and at that time Dad answered the phone himself at all hours of the day," said Mike Jones.



Bob Jones

Today the business is mostly evenly split between new construction, residential replacement and service. Archway also does some light commercial work. Their busiest time of the year is the three "crazy months of summer! People seem to have a much lower tolerance for humidity with high temperatures as opposed to dry, cold air," Jones said.

As a "cream of the crop" cooling and heating company, they are proud to offer the top-of-the-line product and that would be Trane. They are a Trane Comfort Specialist, and their highly skilled NATE-certified technicians are committed to providing only the best, most knowledgeable service in the area. This is how Archway has maintained an A+ rating with the BBB for more than three decades.

Indeed, they have installed and serviced Trane brand equipment for almost 40 years, which is a testament to the company's commitment to quality. Archway has been among the top 10 Trane dealers of all the 278 Trane dealers in Illinois, Missouri and Iowa for most of the past 10 years, and has received numerous awards for consumer satisfaction.

Archway services Belleville, O'Fallon, Waterloo, Freeburg, Mascoutah, Fairview Heights, Millstadt, Swansea and all the surrounding area: St. Clair, Clinton, Madison, Monroe and Randolph counties in Illinois.

Please visit the comprehensive web site at archwaycooling.com for specials, testimonials and helpful energy tips. Call (618) 234-2810 to request service or for an estimate.